

# **Enhanced Value with Lower Cost**

Learn how our Material Support & Solutions team solved this customer material issue.



### THE PROBLEM

To meet a flatness requirement a customer was performing in-house tension leveling on the steel they were purchasing from another supplier. The process was costing them \$300,000 a year, and they were seeking an alternate solution to achieve flatness.



#### THE ANALYSIS

Our materials support team examined the other supplier's steel and the customer's product specifications.
Several suggestions were presented to achieve flatness while reducing manufacturing costs.



#### THE SOLUTION

Based upon Worthington's expertise in rolling and slitting, we were able to offer the customer a product that met their flatness requirements without the added cost, time, and supply chain implications of inhouse tension leveling.

## — THE ACTION

If you are attempting to d ecrease processing costs on high value parts and improve e ffi ciencies, contact the Materials Support & Solution team at Worthington.

